

We're looking for a...

Senior Pricing Manager to join our team.

At Simply Business we have spent considerable time and effort in making our pricing function industry leaders. We are looking for an enthusiastic, experienced and forward thinking senior manager to work within the pricing function to support the implementation of a pricing strategy that balances the optimisation of a multi-year, multi-provider panel with the longer term company strategy of building the best customer focused financial services business. Whilst this role requires hands on expertise, you will gain huge satisfaction in an environment where you can make things happen quickly and where your ideas can be fully explored.

Far from fulfilling a musty insurance stereotype, we've created a colourful, collaborative working environment. In our head office in central London you will find a casual dress code, flexible working hours and an open-plan office. You will also find cross-departmental teams working on exciting projects, releasing new products quickly to change the traditional insurance market.

In fact, our impressive working culture has earned us **1st place in the Sunday Times 'Best 100 Companies to Work for' 2015 & 2016.**

Unlike other companies you will not be a tiny cog in a corporate machine, but a key part of the business and its growth. Because we believe that people work more productively and imaginatively when they are free from rigid hierarchy and structures, we keep our start-up roots and entrepreneurialism at our heart, and give our employees the freedom and support to pursue what they're interested in.

What you'll be doing

- Building and maintaining statistical models using leading edge pricing practices so that we can better understand our customers, distribution, performance and products
- Delivering pricing recommendations based on insights from our best in class analytics infrastructure combined with external sources of data
- Analysing the performance of implemented pricing changes, regularly monitoring and presenting pricing performance to all levels of the business to assist management in making pricing decisions
- Identifying ways in which pricing modelling can be enhanced and undertaking statistical research into potential new areas for pricing including new rating factors
- Working closely with a cross section of the business to help to manage overall portfolio performance and growth
- Identifying risks and opportunities and taking appropriate action to mitigate or maximise accordingly

Skills we need

- Proven hands on experience in price optimisation and regression analysis and how these techniques can be applied to the economics of an online business
- Comfortable working quickly with large amounts of data and identifying what is important, what could be wrong and getting solutions into place quickly
- Good programming skills in SQL a significant advantage
- Self-starter with a passion for data and attention to detail
- High level of curiosity, intellectual agility and statistical fluency
- Excellent verbal and written communication skills and the ability to interact professionally with a diverse group of staff and senior management

What we can offer

- Fantastic opportunities to make rapid change and impact in a young, growing company
- A company that is at the forefront of tech & data (hosting meetup groups and presenting talks in the community)
- A fun & social working environment
- Complex challenges and collaboration with a highly skilled team
- Free daily breakfast and snacks
- Flexible working hours
- An award winning culture (1st place ranking in 'Sunday Times 2015 Best Companies to Work for')
- A flexible benefits package consisting of gym membership, extra holidays, private medical and much more!

Where we are

London / Northampton